August 4, 2016

Easton, Pennsylvania

A regular meeting of the Northampton County Council was held on the above date with the following present: John Cusick, President; Seth Vaughn, Vice President; Mathew M. Benol; Matthew H. Dietz (via telephone); Margaret L. Ferraro; Kenneth M. Kraft; Hayden Phillips; Robert F. Werner; Linda M. Zembo, Clerk to Council, and Philip D. Lauer, Solicitor to Council. Absent was Glenn A. Geissinger.

Prayer

Mr. Cusick led County Council in a moment of silence.

Pledge of Allegiance

Mr. Werner led County Council in the pledge of allegiance.

Approval of the Minutes

Mr. Kraft made the following motion:

Be It Moved By the Northampton County Council that the minutes of the July 21, 2016 meeting shall be approved.

Mr. Vaughn seconded the motion.

The minutes were approved by voice acclamation with Mr. Werner abstaining.

Presentation - Lehigh Northampton Airport Authority (LNAA)

Mr. Michael Dowd, Chairman of LNAA stated Mr. Charles Everett, Executive Director, would be providing a power point presentation entitled, "Airport Update" (see Attachment #1).

Mr. Everett stated their audit disclosed no material weaknesses or sufficient deficiencies in relation to the internal controls so basically they had an unmodified opinion with no findings and what they considered a clean audit.
Mr. Everett advised there were 131 public use airports across the State and Lehigh Valley International Airport (LVIA) was the fourth largest behind Philadelphia, Pittsburg and Harrisburg. He further advised commercial passengers increased by 10% last year and air cargo increased 58%.

Mr. Everett stated the airport system was responsible for 6200 jobs in the local community and an economic impact of $.5 million on an annual basis. He further stated they generated $23 million in operating revenues and on an annual basis they spent 70% of their money in the Lehigh Valley community.

Mr. Everett advised they tried to be a model aviation system gateway so when people had some place to go they could rely on LVIA. He further advised their mission was to move people safely and efficiently while being cost effective.

Mr. Everett stated among their strategic focus areas to help them reach their vision were air service and financial sustainability. He further stated core values such as integrity guided their decision making and the actions they took. He added some core competencies such as agility and automation were efficiencies they continually worked on.

Mr. Everett advised they closed on the sale of the FedEx Ground parcel in May after a 20 year process. He further advised the plan was to develop 260 acres and spend $40 million on road improvements. He noted only $5 million of public money was used and that came from the State.

Mr. Everett stated when this facility opens in 2018, the package capacity would be 30,000 packages per hour and at 75,000 per hour when it was fully operational in 2030. He further stated this was going to be the largest distribution center FedEx Ground owned in the United States creating 800 new jobs in 2018 and 3,000 by 2030.

Mr. Everett advised Amazon, who was a huge player in e-commerce, started their operation on September 1, 2015 with one Boeing 767 and were currently at two however, during the Christmas holiday last year that increased to five. He further stated this created 50 new jobs working for the airport.

Mr. Everett stated they had a pre-bid meeting today regarding their Multi-Modal Transportation Center that was to link all transportation modes at the airport. He further stated the State was providing $1,750,000 and 750,000 would be funded
through LNAA. He noted they hoped to have the bids go out by the end of August so construction could start in September for substantial completion by January 2017.

Mr. Everett advised they just received their grant from the Federal Aviation Administration (FAA) so in September they would begin working on their Master Plan Project that would reflect how the airport was going to be built out. He further advised it was an 18 month process and included their Airport Layout Plan, noting anything that had to be funded had to be on this plan.

In answer to Mr. Kraft’s question as to whether they considered lowering the passenger facility charge, Mr. Everett stated they have charged $4.50 per passenger since 2000/2001, but there was movement in the industry to increase it because that enabled airport authorities to build projects.

In response to Mr. Vaughn’s question as to whether they see LVIA surpassing Harrisburg International Airport, Mr. Everett advised not at this point because Philadelphia and New York were so near and airlines did not like making investments so close. He further advised their challenge was to remain competitive by focusing on convenience and customer service.

Mr. Dowd stated they were always looking for opportunities for revenue and one of those was in the field of general aviation.

In answer to Mr. Phillips’ question as to why the FedEx Ground area was reflected in their previous plan since it was totally independent of the airport, Mr. Everett advised the area around the airport had to be revealed and it was previously owned by LNAA. He further advised it should not appear on the new Master Plan.

In response to Mr. Werner’s question as to whether FedEx and Amazon would help them be more competitive with the fees for the airport itself, Mr. Everett replied it would because when other users came on the airfield and generated revenue for them they could lower their costs for the year carriers and they could bring down their rates.

In answer to Mr. Werner’s question as to whether they would consider putting gambling in the lobby, Mr. Everett advised they liked non-aeronautical revenue so if the law passed, it would be considered.
Mr. Dietz stated he agreed that general aviation would provide a good opportunity to bring revenue in to LVIA.

Courtesy of the Floor

As no one signed in for Courtesy of the Floor, Mr. Cusick asked if there were any questions or comments from the public.

There were no respondents.

Controller’s Report

Mr. Cusick advised Mr. Stephen Barron, Controller, was not present tonight, but read the following written statement he provided:

"My only report will be to have council seriously consider pushing John Brown to pursue the revenue from online rental marketplaces operating in the Lehigh Valley. The state is now considering collecting tax from them and several AirBnB proprietors are taking on more traditional BnB models to attract customers and form relationships with other local merchants. While I know there is zoning and other issues that do not fall to the county level, I understand each year it becomes a struggle funding all the programs that want these dollars. While I assume there will be some money left after the gifts to PBS39 and Artsquest are exhausted, this money should not be left sitting on the table."

County Executive’s Report

Mr. John A. Brown, County Executive, stated he did not have a report.

Public Hearing on the Ordinance Approving a License Agreement Between Northampton County and Infradapt LLC

Mr. Cusick advised the following ordinance was introduced by Messrs. Geissinger and Benol at the July 21, 2016 meeting:
AN ORDINANCE AUTHORIZING NORTHAMPTON COUNTY TO LICENSE A CERTAIN PORTION OF THE TELECOMMUNICATION TOWER LOCATED AT 255 LEVIS ROAD, UPPER NAZARETH TOWNSHIP, NORTHAMPTON COUNTY, PENNSYLVANIA, TO INFRADAPT LLC

WHEREAS, Northampton County Home Rule Charter Article 602 (a)(6) provides that the Northampton County Council shall enact an ordinance for any act which "conveys or leases or authorizes that conveyance or lease of any real property of the County"; and

NOW, THEREFORE, BE IT HEREBY ORDAINED AND ENACTED by Northampton County Council that it does hereby authorize Northampton County to license a certain portion of the telecommunication tower located at 255 Levis Road, Upper Nazareth Township, Northampton County, Pennsylvania, and an outdoor cabinet mounted on the outside of the communications shelter for the installation and placement of Antenna Facilities together with easements for access and utilities to Infradapt LLC for an initial fee of $300 per month for five years in accordance with the terms of the license agreement, attached hereto and made a part hereof as Exhibit "A".

IT IS FURTHER ORDAINED AND ENACTED that licensee and licensor shall each maintain Commercial General Liability Insurance in the amounts of $1,000,000 per occurrence and $2,000,000 aggregate.

Public Hearing

Mr. Cusick asked if there were any questions or comments from the public.

There were no respondents.

Mr. Cusick asked if there were any questions or comments from the members of County Council.

In response to Mr. Vaughn’s question as to whether the County would have to pay the insurance, Ms. Catherine Allen, Acting Director of Administration, stated the County already had insurance on the tower and this was to make sure Infradapt LLC also had insurance.

As there were no further questions or comments, Mr. Cusick called for the vote.
County Council Minutes -6- August 4, 2016

The vote: Benol, "yes"; Dietz, "yes"; Ferraro, "yes"; Kraft, "yes"; Phillips, "yes"; Vaughn, "yes"; Werner, "yes" and Cusick, "yes".

The ordinance was adopted by a vote of 8-0.

Voting Place Handicap Accessibility

In answer to Mr. Werner's question as to whether all the voting places would have handicap access, Ms. Allen advised she believed since most of them were public buildings there was, but she would look into the matter.

Hotel Room Rental Tax - Allentown Neighborhood Improvement Zone (NIZ)

Mr. Cusick stated he wanted to thank the other municipalities that adopted resolutions regarding the NIZ and the redirection of hotel room rental tax.

Introduction of the 2016 Budget Amendment Ordinance

Mr. Cusick advised the following ordinance was being introduced by Messrs. Kraft and Benol. He further stated the public hearing, debate and possible vote would take place on August 18, 2016.

AN ORDINANCE AMENDING THE 2016 NORTHAMPTON COUNTY BUDGET: FISCAL AFFAIRS; DEPARTMENT OF ADMINISTRATION - CONSERVATION DISTRICT, HAZMAT ACT 165; DISTRICT ATTORNEY - RASA GRANT; SHERIFF'S DEPARTMENT - GRANTS; CORONER - GRANTS; DEPARTMENT OF COURT SERVICES - ADMINISTRATION; DEPARTMENT OF HUMAN SERVICES - ADMINISTRATION, HOMELESS ASSISTANCE, DEVELOPMENT FUND, BLOCK GRANTS, CHILDREN, YOUTH & FAMILIES, AREA AGENCY ON AGING, HEALTHCARE, MENTAL HEALTH, DEVELOPMENTAL PROGRAMS, DRUG & ALCOHOL, GRACEDALE NURSING HOME; DEPARTMENT OF PUBLIC WORKS - BRIDGES
## 2016
### BUDGET AMENDMENT

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<th>KEY</th>
<th>ORG</th>
<th>ACCOUNT</th>
<th>ACCOUNT TITLE</th>
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**Fiscal Affairs - Balancing Of Budget**

| 42603 | 41395 | Dirt & Gravel Road Grant         | 50,000          | 50,000           | 100,000          |
| 67999 |       | Pooled Purchased Service         | 168,271         | 50,000           | 218,271          |
| 42608 | 41396 | Low Volume Roads                 | 58,600          | 58,600           | 117,200          |
| 67999 |       | Pooled Purchased Service         | 175,901         | 58,600           | 234,501          |

**Administration - Conservation District**

| 44101 | 41467 | Hazardous Material Grant         | 10,000          | 7,000            | 17,000           |
| 42235 |       | Emergency Planning Fee           | 4,800           | 2,400            | 7,200            |
| 42460 |       | County Cost Reimbursement        | -               | 3,100            | 3,100            |
| 63999 |       | Pooled Admin Supplies            | 14,900          | 5,900            | 20,800           |
| 64999 |       | Pooled Operating Supplies        | 2,400           | 6,600            | 9,000            |

**Administration - HazMat Act 165**

| 10004 | 41550 | Victim Witness Program           | 88,000          | 24,000           | 112,000          |
| 50100 |       | Salaries Full Time               | 23,700          | 10,900           | 34,600           |
| 56050 |       | FICA County                      | 5,900           | 400              | 6,300            |
| 56200 |       | Healthcare & Dental              | 15,300          | 700              | 16,000           |
| 56225 |       | Healthcare OPEB                  | 2,600           | 400              | 3,000            |
| 56450 |       | Retirement                       | 9,600           | 400              | 10,000           |
| 63999 |       | Pooled Admin Supplies & Equip    | 3,500           | 11,200           | 14,700           |

**District Attorney - RASA Grant**

**Sheriff Grants**

| 23005 | 41722 | Gaming Authority Grant           | -               | 407,000          | 407,000          |
| 66999 |       | Professional Services            | -               | 407,000          | 407,000          |

**Coroner Grants**

<p>| 25005 | 41722 | Gaming Authority Grant           | -               | 112,076          | 112,076          |</p>
<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
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<tr>
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<td>Pooled Admin Supplies &amp; Equip</td>
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**Court Services – Administration**

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**Human Services – Administration**

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**Human Services - Homeless Assistance**

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**Human Services - Development Fund**

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**Human Services - Block Grants**

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**Human Services - Children, Youth & Families**

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<td>51000</td>
<td>Temp Assist Needy Families</td>
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<td>Evidence Based Practices Grants</td>
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**Human Services - Area Agency On Aging**

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<td>41229</td>
<td>Title XIX</td>
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## County Council Minutes

**August 4, 2016**

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<tr>
<th>55400</th>
<th>69999</th>
<th>Pooled Subcontracted Services</th>
<th>515,000</th>
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### Human Services - HealthChoices

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<th>SSI with Medicare</th>
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<td>TANF/Health Beg/MAGI/Child</td>
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<td>41468</td>
<td>HC Expansion - Newly Eligible</td>
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### Human Services - Mental Health

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<tr>
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### Human Services - Developmental Programs

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<th>Early Intervention</th>
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### Human Services - Drug & Alcohol

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<th>Prevention Block Grant</th>
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<td>41330</td>
<td>Base Allocation</td>
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<td>Compulsive Gambling</td>
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<td>41600</td>
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<td>800</td>
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### Human Services - Gracedale Nursing Home

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County Council Minutes -10- August 4, 2016

Public Works - Bridges

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Effective Date:

In accordance with Northampton County Home Rule Charter 705 (e) this ordinance shall become effective upon the date of enactment.

Consideration of a Resolution Approving the FY2016 Community Development Block Grant Annual Action Plan for the County of Northampton

Mrs. Ferraro introduced the following resolution:

R. 82-2016

A RESOLUTION APPROVING THE FISCAL YEAR 2016 (FY 2016) COMMUNITY DEVELOPMENT BLOCK GRANT ANNUAL ACTION PLAN FOR THE COUNTY OF NORTHAMPTON

WHEREAS, the County of Northampton has prepared an Annual Action Plan for the County covering the period October 1, 2016 to September 30, 2017; and

WHEREAS, the purpose of the Annual Action Plan is to identify housing and community development needs and to develop specific goals and objectives to address those needs over a one-year period, and is a requirement of the United States Department of Housing and Urban Development which the County must meet in order to receive Federal housing and community development funds; and

WHEREAS, the County of Northampton has prepared an Annual Action Plan for FY 2016 which includes the funding application for the Community Development Block Grant Program (CDBG), said application having been duly reviewed and considered, together with supporting documentation which took into account blight in the community, needs of low and moderate income families,
environmental factors, fiscal considerations and the maintenance of local effort in community development activities; and

WHEREAS, the activities that comprise the FY 2016 Annual Action Plan will be funded through the County's FY 2016 allocation of CDBG funds as well as by substantially amending past Annual Action Plans to utilize uncommitted funds to support activities in the FY 2016 Annual Action Plan.

NOW, THEREFORE, BE IT RESOLVED by the Council of the County of Northampton:

1. That the FY 2016 Annual Action Plan for FY 2016 Community Development Block Grant funds and the substantial amendment is hereby in all respects approved. The County Executive is hereby directed to file a copy of said application with the minutes of this meeting.

2. That it is cognizant of the conditions that are imposed in the undertaking and carrying out of community development activities with Federal financial assistance.

3. That the County Executive of the County of Northampton is authorized to execute and file the application for financial assistance for such amounts as the United States Department of Housing and Urban Development is willing to make available to carry out the Community Development Block Grant Program.

4. That the County Executive of the County of Northampton is hereby authorized to provide such assurances and/or certifications as required by the U.S. Department of Housing and Urban Development, and also any additional or revised data which may be requested during the review of said applications.

As there were no questions or comments, Mr. Cusick called for the vote.

The vote: Ferraro, "yes"; Kraft, "yes"; Phillips, "yes"; Vaughn, "yes"; Werner, "yes"; Benol, "yes"; Cusick, "yes" and Dietz, "yes".

The resolution was adopted by a vote of 8-0.
Consideration of Community Investment Partnership Program Job Creation Grant for Vastex International, Inc.

Mrs. Ferraro introduced the following resolution:

R. 83-2016  WHEREAS, on July 1, 2015, Northampton County Council adopted Ordinance Number 596-2015 that provided that any project or program receiving funding from the table game revenues requires the approval of County Council.

WHEREAS, on July 28, 2016, County Council received a request to approve a Community Investment Partnership Program Job Creation Grant Program request in the amount of $50,000 for Vastex International, Inc. to relocate from Allentown to LVIP VII in the City of Bethlehem, Northampton County.

NOW, THEREFORE, BE IT HEREBY RESOLVED that the Northampton County Council does hereby approve a Community Investment Partnership Program Job Creation Grant Program request in the amount of $50,000 for Vastex International, Inc.

As there were no questions or comments Mr. Cusick called for the vote.

The vote: Ferraro, "yes"; Kraft, "yes"; Phillips, "yes"; Vaughn, "yes"; Werner, "yes"; Benol, "yes"; Cusick, "yes" and Dietz, "yes".

The resolution was adopted by a vote of 8-0.

Consideration of a Resolution Approving a City Revitalization Block Grant to the City of Easton Phase II of the Hugh Moore Park – Glendon Hill Bridge Rehabilitation

Mrs. Ferraro introduced the following resolution:

R. 84-2016

A RESOLUTION APPROVING A CITY REVITALIZATION BLOCK GRANT TO THE CITY OF EASTON FOR PHASE II OF THE HUGH MOORE PARK – GLENDON HILL BRIDGE REHABILITATION PROJECT
WHEREAS, the Northampton County Department of Community and Economic Development (DCED) solicited a proposal from the City of Easton for a $50,000 City Revitalization Block Grant (CRBG) funded by the Northampton County Local Share Table Games revenues; and

WHEREAS, City of Easton presented a proposal (see Attachment #1) to the County Council on July 28, 2016; and

WHEREAS, the Glendon Hill Bridge is the only access road to the regional recreation and tourism asset, Hugh Moore Park; and

WHEREAS, the design/engineering/permitting of the project is complete and the project is ready to move forward with bidding and construction; and

WHEREAS, the $50,000 City Revitalization Block Grant funds will be matched with $280,000 in additional funding of which $230,000 has been secured.

NOW, THEREFORE, BE IT RESOLVED by the Northampton County Council:

1. The Northampton County Council hereby approves the City of Easton’s proposal not to exceed $50,000 for Phase II of the Hugh Moore Park – Glendon Hill Bridge Rehabilitation Project

2. That the County Executive of the County of Northampton is authorized to execute grant agreements with the applicants not to exceed the approved amount using Northampton County Local Share Table Games Revenues.

As there were no questions or comments, Mr. Cusick called for the vote.

The vote: Ferraro, "yes"; Kraft, "yes"; Phillips, "yes"; Vaughn, "yes"; Werner, "yes"; Benol, "yes"; Cusick, "yes" and Dietz, "yes".

The resolution was adopted by a vote of 8-0.
Economic Development Committee Report

Mrs. Ferraro stated at the Economic Development Committee meeting, the items voted on tonight were discussed as well as the Northampton County Shell Building Program. Mr. John Kingsley, Vice President of Finance for the Lehigh Valley Economic Development Corporation, indicated there was a shortage of buildings for companies who may want to come into the County to use so they were looking to rehabilitate old buildings to use as shell buildings.

Capital Projects and Operations Committee Report

Mr. Phillips advised the Capital Projects and Operations Committee meeting scheduled for August 11, 2016 had been cancelled.

Lehigh Valley Planning Commission (LVPC) Liaison Report

Mr. Phillips stated at the LVPC meeting a discussion was held with regard to them helping municipalities to prepare ordinances to handle the production and distribution centers for medical marijuana.

Outside Auditors

Mr. Cusick advised that he, Mr. Geissinger, Mrs. Zembo and Ms. Kathryn Anderson, Purchasing Manager, had a meeting to discuss the requirements for the Request for Proposal for an outside auditor that should be going out shortly.

Solicitor’s Report

Mr. Lauer stated he was asked to look into whether or not tax exemptions or other types of tax relief could be granted to residential properties under Local Economic Revitalization Tax Assistance (LERTA) and the answer to that was no, but there was another statute that did permit it. He further stated this was brought to Mr. Kraft’s attention because the initiating LERTA ordinance for the City of Easton did not refer to the correct statute so County Council may want to consider making an amendment to include that statute.
Mr. Kraft asked if the Easton City Council and the Easton Area School Board would have to amend their ordinances before County Council amended theirs.

Mr. Lauer advised the LERTA would not have to be amended, but the ordinances that were passed defining the district should be amended to indicate it was the intention of the city, school district and County to qualify this relief under the other statute. He further advised he would be willing to discuss the matter with the Easton City Solicitor.

Adjournment

Mr. Kraft made a motion to adjourn the meeting.

Mr. Benol seconded the motion.

The motion to adjourn passed unanimously by acclamation.

__________________________________________
Linda M. Zembo
Clerk to Council
Agenda

• Independent Audit Report
• FedEx Ground Distribution Center
• Multi-Modal Transportation Center
• Airport Master Plan Update
• Engaging the Community
• Questions and Discussion
CROWE HORNATH

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Lehigh-Northampton Airport Authority
Allentown, PA

Report on the Financial Statements

We have audited the accompanying financial statements of the Lehigh-Northampton Airport Authority, as of and for the year ended December 31, 2019, and the related notes to the financial statements, which are our responsibility. Our opinions are based onauditing standards generally accepted in the United States.

Managements Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States. This includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material error.

Auditors Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States.

Our audit involved performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The selection and implementation of audit procedures are based on our professional judgment, including the assessment of the risks of material misstatement of the financial statements.

We believe that the audit evidence we have provides a reasonable basis for our audit opinion.

Crowe Hornath
Certified Public Accountants

Audit Report Date

MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States. This includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material error.

AUDITORS' RESPONSIBILITY

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States.

Our audit involved performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The selection and implementation of audit procedures are based on our professional judgment, including the assessment of the risks of material misstatement of the financial statements.

We believe that the audit evidence we have provides a reasonable basis for our audit opinion.

Crowe Hornath
Certified Public Accountants

Audit Report Date
Executive Summary

- Lehigh Valley International (ABE) is the 4th largest airport in Pennsylvania.
- 4 passenger airlines and 9 non-stop destinations
- Commercial Passengers increased 10% in 2015
- Air Cargo increased 58% in 2015
- Airport system is responsible for 6,200 local jobs and generates $528 million in direct and indirect economic impact annually.
- $23 million annual operating revenue
- $16.8 million (70% of invoices) spent in the Lehigh Valley on goods and services in 2015.
**Vision:** To be a model aviation system providing the highest levels of service to our diverse customers while serving as a gateway to the community, region and world.

**Mission:** To plan and provide for the current and future air transportation needs of the greater Lehigh Valley by constructing, maintaining and operating safe, efficient, modern and attractive airport facilities, and to promote reliable, competitively-priced air transportation services and to fulfill this mission in an efficient and cost-effective manner.

<table>
<thead>
<tr>
<th>Strategic Focus Areas</th>
<th>Core Values</th>
<th>Core Competencies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Air Service</td>
<td>Integrity</td>
<td>Agility</td>
</tr>
<tr>
<td>Financial Sustainability</td>
<td>Respect</td>
<td>Automation</td>
</tr>
<tr>
<td>Customer Experience</td>
<td>Trust</td>
<td>Collaboration</td>
</tr>
<tr>
<td>Facilities, Equipment and Infrastructure</td>
<td>Teamwork</td>
<td>Diversification</td>
</tr>
<tr>
<td>Operational Safety and Security</td>
<td>Service</td>
<td>Innovation</td>
</tr>
<tr>
<td>Organization Governance, Culture and People</td>
<td>Humility</td>
<td>Communications</td>
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</tbody>
</table>
Timeline

1993
- Lehigh Valley Int Airport Master Plan and Airport Layout Plan approved. Project list includes proposed parallel runway.

1996
- C.T: Fuller and Willowbrook Farms (WBF) Associates files claim against LNAA.
- Inverse condemnation judgment awarded.
- 632 acres of land transferred to LNAA.

2011
- Payment order issued. (4 year schedule)
- Request for Qualifications & Proposals for master developer released.

2012
- Master Agreement with Rockefeller Group Development Corporation (RGDC) signed.
- Master Development Plan approved.

2015
- Agreement of sale executed with RGDC and FedEx Ground.
- FAA Land Release approved and Environmental Assessment completed.
- LNAA refinances $47 million in airport debt.
- Legal action filed by LNAA to release deed restriction.

2016
- Final payment made to the Fuller Family Trust and WBF Associates.
- Judgment and legal fees paid over life of dispute exceeded $32 million.
- Dead restriction matter settled.
- Right-of-way acquisition and closing.
- Construction
FedEx Ground Regional Distribution Facility

- 260 acres
- 1.1 million square feet
- $227 million (buildings and package processing equipment)
- $40 million (road improvements)
- Package capacity, 30,000 per hour
- 800 new jobs in first several years of operation
Airport Planning

ORDER 5090.3C

National Plan of Integrated Airport Systems (NPIAS)
- Federal
  - 5 year plan
  - updated every two years

AC 150/5070-7

Airport System Plan
- Metropolitan/Statewide/Regional Integrated Airport Systems
  - updated periodically

AC 150/5070-6B

Airport Master Plan / Airport Layout Plan (ALP)
- Local (Airport Owner/Sponsor)
  - long range plan / 20-year or ultimate buildout
  - updated periodically

ORDER 5100.38C

Airport Capital Improvement Plan / Program
- Airport Project Specific
  - 3-5 year program
  - updated annually
LEHIGH VALLEY AIRSHOW
AUG 23 & 24, 2014

CANADIAN HARRYARDS

MISTY BLUES SKYDIVING TEAM

ADVANCED TICKETS
$15 ADULT
$9 CHILD

THE ABE AEROBATIC TEAM

LEHIGHVALLEYAIRSHOW.COM
610-231-5210

BLACK DIAMOND JET TEAM

THE SEA HARRIER
QUEEN CITY AIRPORT
AUG 20 (RAINDATE 8/21)  \|  11AM – 4PM

WINGS & WHEELS DAY

FREE ADMISSION!

IN SUPPORT OF OUR AVIATION EDUCATION PROGRAM.

FLY-IN EVENT / HELICOPTER RIDES
AVIATION EDUCATION EXHIBITS
STATIC AIRCRAFT DISPLAY / EXOTIC CAR SHOW
FOOD TRUCKS / FAMILY FUN
AIRPORT & COMMERCIAL VEHICLE DISPLAYS

FLYLVIA.COM
Backup Slides
Aviation Industry Business Issues

- Air Service / Competition
- Shift in Focus From Market Share to Profit
- Volatile Fuel Costs
- Global Economic Crisis / US Recession
- Capacity Discipline
- Industry Consolidation
- Infrastructure
Elements of Airport Master Plans
(Destination)

- Existing Conditions
  Inventory and Description of Existing Facilities, Regional Setting and Land Use, Socioeconomic Data, Historical Aviation Activity, Financials

- Aviation Forecasts
  Factors Affecting Aviation Activity

- Demand/Capacity and Facility Requirements
  Emerging Trends, Design Hour Demand, Airfield/Airspace/Passenger/Cargo/General Aviation/Support Facility Requirements, Building Assessments, Ground Transportation Access, Parking, Drainage, Pavement, Utilities and Recycling

- Alternatives Development and Evaluation

- Airport Layout Plans
  Base Mapping and Data Sources, Geographic Information Systems Applications, Airport Layout Plan Drawing Set

- Public Involvement Program
- Environmental Considerations
- Facilities Implementation Plan
- Financial Feasibility Analysis

Source: Advisory Circular 150/5070-68, Change 2, Federal Aviation Administration, January 2015
Airport Master Plan Update

Project Schedule 18 months

Project Advisory Group Meetings (5)
Working Papers Review (per element)
LNAA Board briefings (4)
Air Service

ABE Has Non-Stop Service to 9 Destinations

Source: Innovata Schedule, June 2015
Air Service

Legacy / Low Cost Airline Incumbents

- Allegiant
- American
- Delta
- United

Airline Pursuits

- OneJet
- Public Charters
- Southwest
- Spirit
Passengers per Day Each Way Retained at Lehigh Valley International Airport and Passengers per Day Each Way Leaked to Other Airports

Year-End Third Quarter 2015

- Orlando / Sanford - 1
- South Florida - 2
- Chicago - 3
- Atlanta - 4
- Tampa / St. Petersburg - 5
- Las Vegas - 6
- Los Angeles Basin - 7
- Dallas / Ft. Worth - 8
- San Francisco Bay Area - 9
- Southwest Florida - 10
- Phoenix / Mesa - 11
- Denver - 12
- Boston - 13
- Charlotte - 14
- Houston - 15
- Cancun - 16
- Seattle / Tecom - 17
- San Diego - 18
- San Juan - 19
- Minneapolis - 20
- Detroit - 21
- New Orleans - 22
- Nashville - 23
- Raleigh / Durham - 24
- Jacksonville - 25

- PDEW Retained at ABE
- PDEW Leaked from ABE
- % Leaked from ABE

Source: Steel Consulting True Market Study, YE Q2 2015
The population within the area around ABE is 730,660 within 30 minutes, 2,217,000 within 60 and nearly 9 million within 90 minutes of the airport.

Source: Sixel Consulting True Market Study, YE 3Q 2013